



www.centroid.in

Total Industrial Solutions

Manufacturing
Trading
Servicing
Calibration
Skill Development

Centroid Engineers India Pvt Ltd

378, Dr. Nanjappa Road, Coimbatore - 641 018, India.

T : + 91 - 422 - 438 0072, 438 0073

e-mail : venkat@centroid.in, www.centroid.in



Total Industrial Solutions

Dear Sir / Madam,

We have great pleasure in introducing ourselves as a provider of host of Industrial Solutions.

TODAY'S MARKET: In today's market Growth is a phenomenon, Change is inevitability, Opportunities are plenty and this creates excellent business possibilities. We need to adapt to this and move forward with determination.

WE ARE: An International Trade Facilitators into business analytics & Processes, performing the job of Sourcing in the field of Engineering & Development

OUR MISSION: Is to expand the business network all around the globe and create successful entrepreneurship and business models.

OUR GOAL: To increase your market presence by rightful sourcing and product positioning to stand away from the competition.

OUR OFFER: We offer end to end solution for the business.

OUR ACTIVITIES: We are into Manufacturing, Product Development, Trading, Servicing, Calibration and Skill Development.

OUR STRENGTH: We have our own offices in India, Honkong, United Arab Emirates (UAE) and Manufacturing facilities in India, Malaysia and China. In all our activities we are assisted by an experianced professional team.

OUR MAN POWER RESOURCES: In India alone we have dedicated, trained and qualified man power strength of over 400 people, assiting us in our varied activities.

OUR EXPERIENCE: Our experience in the field of Industrial Engineering is our greatest asset. Established by Mr Yacoob Imani in a humble way in 1963 we have travelled more than 50 years as of today and into the third generation of enterprenarship.

PRODUCT DEVELOPMENT: This is one of the core activity that we perform, where we commence from Engineering Designs, Design Simulations, Material Study, Develop New Products, Finalise the manufacturing process, give utmost importance to the ergonomics of the design and in case of requirement customise and develop Special Purpose Machines (SPMs), also.



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MANUFACTURING: In the process of manufacturing, we adopt our own design; we have state of the art in house manufacturing facilities and also use contract manufacturing facilities that best suits our requirements.

Our various entities and their business activities:

OUR MANUFACTURING UNITS: These are our manufacturing units and the products manufactured by them -

- Polygon Engineers – Ceramic Tile Cutters and Tile Spacers,
- Penta Auto Equipments – Garage Equipments & Tools, - www.pentaindia.com
- Bullwark variety of Hand Tools, - www.bullwark.in
- Blackhawk is into the manufacturing of Machine Tool Accessories, Brazed Tool Bars and Special Purpose Machines (SPMs). - www.blackhawkengineering.in
- Kabage Engineers is into manufacturing of Tool Boxes, Tool Trolleys and Work Benches - www.kabage.in
- WIM is one of the world leaders in the manufacture of Welding and Cutting Equipments and is our joint venture partner in India. They are already represented in over 40 Countries. - www.wim.com.my
- Orient Bodyshop Solutions - OBSS is a Total Solution provider to Automobile Service center; they are suppliers of equipments and tools to Automotive Industry and are also into manufacture of Automobile Paint Booths. In this organisation we also represent Snap On - USA, GYS - Italy and Cellette - France in India for their products and services.

OUR TRADING COMPANIES:

- Orient Hardware & Tools Corporation, our parent organisation was established by Mr Yacoob Imani in the year 1963 and has grown to be one of the largest Industrial Hardware store in the country dealing with more than 15,000 variety of products. OHTC is also dealing with most of the leading Indian and International brands and catering to the needs of the Industry. - www.orienthw.com
- Centroid Engineers is into Welding and Safety Products representing few international brands as regional distributors.
- Orient Machinery deals with heavy machinery and equipments.
- Orient Trade and Agenices represent few Indian Manufacturers like Pilot Spray Paint Guns and Industrial files as their regional distributors, apart from distributing our own group products.
- Orient Enterprises deals in pre inked stamps and office products.
- Craftsman Corporation is our Power Tools Division.



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- Maap Instrumentation is into Import and Supply of Precision Measuring and Testing Instruments.
- Opus Solutions offers varied Packaging solutions.

OUR BRANDS: The above are some of our registered trademarks and brands

OUR SERVICING COMPANIES: The after Sales Support to our valuable Customers is provided by

- Centroid - Servicing Welding Equipments
- Orient Equipment and Services - services the entire range of Industrial Machinery and Power Tools.

These companies are equipped with the latest testing facilities and are staffed with qualified and trained man power.

OUR CALIBRATION CENTRE: Orient Equipment and Services is also a Government of India Accredited Calibration Centre where the industries get their instruments and equipments tested and calibrated.

SKILL DEVELOPMENT ACTIVITIES:

We have found that there has been always shortage of qualified welders in the Industry and we thought we must contribute our efforts towards this. In this endeavour we have partnered with one of the respected industrial house called Gedee and offer training courses in Welding. Our Welding Institute - Gedee WIM Institute of Welding Technology with state of the art facilities, 20 dedicated booths and latest technology machines is one of its kind institute approved by the Indian Institute of Welding in this region.

In Orient Bodyshop Solutions we offer training in Automobile Bodyshop activities. We are the authorised training partner for global automobile giants such as, Benz, Renault and Nissan.

I now trust the above brief narration would have given a prespective view of our activities.

Broadly, given below is a list of products that we can offer.

Precision Measuring and Testing Instruments, General Hand Tools, General Consumables and Chemicals, Finish Imparting Equipments and Consumables, Cutting Tools, Garage Equipments and Tools, Machine Shop Tools and Accessories, Material Handling Equipments, Marking Systems, Industrial Machinery and Equipments, Welding Equipment and Accessories, Safety Equipments and Accessories, Textile Equipments, Power Tools & Accessories



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These products are from leading Indian and International manufacturers that we are associated with.

OUR PRICING POLICY: In today's business operation Pricing is vital. It has to be right all the time for the end user and have the required space for the Distributor. Throughout our business journey you can be rest assured that our pricing will always be fair and transparent and this is the main attribute for our growth in the last 50 years.

SERVICES OFFERED: We can offer the following services to you. Our infrastructure will be the Sourcing office to you with Administrative and Technical support and we can identify products for your business with market suitability. We will ensure building and maintaining strong relationship between the seller and you. We can also act as an Administrative consultant on a contract basis. With our rich experience we can select the Vendor or Supplier of products and services. We have the expertise to evaluate products. We have the required infrastructure to consolidate and shipping supplies and the knowledge to execute shipping documentation.

REQUIREMENTS FOR WELDING MACHINES:

Welding products has huge potential in any market. We have evolved varied operating systems over a period of time so as to cater to the requirement of the customers. This being equipment used in production / maintenance will demand Installation, operator training, attending breakdown calls which could involve some time replacement of parts and rectification at site or at the service centre. As the way it demands we envisage that you essentially have a dedicated Service Station with trained Service Engineers in order to ensure smooth flow and functioning of this business. To achieve this over and above having a service centre and service engineers it becomes imperative to hold sufficient inventory of spares. Also we would like to mention here that apart from Warranty services the out of warranty service offers a profitable service proposition, while the customer will immensely happy for the continued support for the product, which is the back bone for this business. We have mentioned under the Value Added Services the additional helping hand that we can lend in order to persue your business endeavour in this product line.

VALUE ADDED SERVICES OFFERED: If need be we can also provide essential value added servcies at additional cost. We are confident that you will benefit availing these services which are time tested. Over a period of time we have developed the in-house expertise, understanding the nuances of this business. This will give you the edge over others in your business and can be realised at a short span of time. This could include

- Recruiting and training suitable Manpower for your various operations.



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- Helping you develop the required Software for the entire business suitable to your country of operation.
- Establish administrative and Inventory Controls (Physical handling of material movements, storage and display arrangements).
- Order Management (receivables, ageing inventory, credit limits, pricing, stock planning)
- Service Management Business Processes

Just a thought...

WHAT ONE CAN DO, TWO CAN DO BETTER. TWO HAS POWER. TWO IS STRENGTH
TWO IS A STRONG TEAM

OUR UNDERSTANDING:

SOME PARTNERSHIPS HAVE INSPIRED, SOME HAVE MADE TO REALISE THE POWER, EVERYDAY
IS A CHANCE OF MAKING NEW VENTURES

LET US JOIN HANDS TO START A NEW RELATIONSHIP

I hope my above introduction will definitely help you to finalise decisions. We hope to having a mutually beneficial working relationship and understanding in the years ahead. Kindly register us in your supplier list and send us your valuable enquires.

Thanking you and assuring our best attention at all times

Yours truly
For CENTROID ENGINEERS INDIA PRIVATE LIMITED

Venkat
CEO